

The Canon imageFORMULA DR-M160 outperforms Fujitsu with...

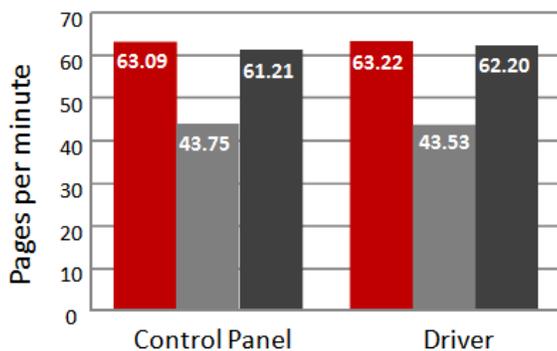


- **Faster demonstrated scan speeds**—The DR-M160 performed faster than both Fujitsu models in identical speed tests.
- **Lower TCO**—Over a 4-year lifespan, the Canon model will cost customers less than the competition.
- **Smaller file sizes in the majority of tests**—Reduce bandwidth and stop worrying about e-mail limitations.
- **Better paper handling**—The DR-M160 scans a wider range of paper weights—from 7 to 56-lb. bond.
- **Higher suggested daily volume**—Scan more with less worry.
- **Greater reliability**—DR-M160 users can scan more pages with fewer misfeeds than either Fujitsu model.

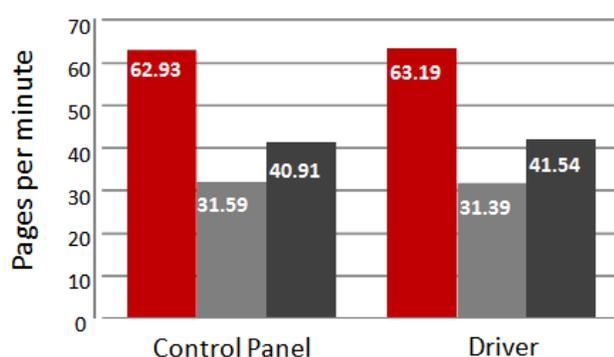
Faster Scanning In Both Black-and-White and Color Modes

In identical BLI laboratory tests, the DR-M160 proved to be **up to 45% faster than the fi-6130 and up to 3% faster than the fi-6140** when scanning multi-page documents in black-and-white mode at 200 dpi. The speed advantage is even more dramatic in color mode—**up to 101% faster than the fi-6130 and up to 54% faster than the fi-6140** when scanning multi-page documents in color mode at 200 dpi.

Tested Black Speeds at 200 dpi



Tested Color Speeds at 200 dpi



Canon

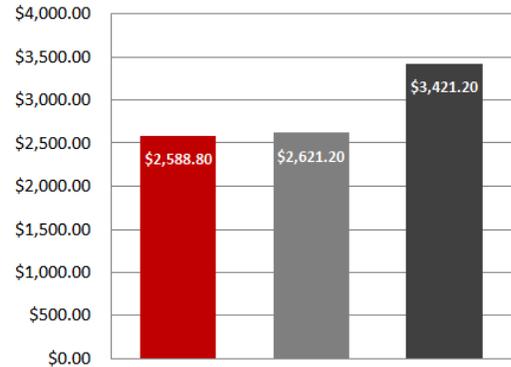
fi-6130

fi-6140

Lower Cost Per Scan

The Canon imageFORMULA DR-M160 costs* **1.2% less per scan than the Fujitsu fi-6130 and 24.3% less per scan than the fi-6140.**

Canon	fi-6130	fi-6140
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Smaller Files Use Less Resources

(In Kilobytes)	Canon imageFORMULA DR-M160	Fujitsu fi-6140	Fujitsu fi-6140
200 dpi			
Single-Page Grayscale	168	503	557
Single-Page Color	89	254	273
Multi-Page Color	1,990	7,930	6,558

In similar lab tests, the DR-M160 created **smaller file sizes than the fi-6130 and fi-6140** for the majority of documents tested—a critical issue for IT professionals.

More Reliable

The DR-M160 scanned 35,000 pages during BLI's durability tests with only two misfeeds, for a misfeed rate of one per 17,500 pages—a **rate that's less than half that of the Fujitsu models.**

Better Paper Handling

Whether thick or thin, the imageFORMULA DR-M160 can scan **a wider range of paper weights than the Fujitsu models** via both its manual and continuous feeding processes.

Additional Advantages over Fujitsu models include...

	Canon imageFORMULA DR-M160	Fujitsu fi-6130	Fujitsu fi-6140
Daily scan volume	7,000	2,000	4,000
Double-Feed Release	Yes	No	No
Thin Paper Mode	Yes	No	No
Auto Resolution Detection	Yes	No	No
Full Auto Mode	Yes	No	No
Pre-set scan profiles	Yes	No	No
Moiré Reduction	Yes	No	No
Separation Retry	Yes	No	No

* Based on Canon's total cost of ownership calculation for four years, which estimates a daily scan volume of 4,000 sheets for each device.